



CDS Newsletter

October 2006

CDS & Our Services

CDS provides comprehensive consulting services to bilingual Japanese and foreign professionals. We work to establish partnerships with our candidates and clients - through the interview process, the hiring process and beyond.

We assist mid-career candidates to find challenging careers with our exciting mix of multinational and domestic clients. In addition we have specialized retained search practices focusing on high-level executive talent.

CDS has an equal mix of Japanese and foreign consultants and research staff. All of our consultants come from either Executive Search backgrounds or from the client side where they gained strong functional and industry experience with global companies.

<http://www.cds-consulting.com/ja/people.html>

Our client base spans the *Information Technology, Consumer Goods, Healthcare & Life Sciences, Legal and Advertising* industries.

Breaking News

CDS has taken on a major new shareholder associated with the Sumitomo Mitsui Banking Corporation and known as NIF-SMBC (<http://www.nifsmbc.co.jp/index.html>)

CDS will receive a significant amount of capital to grow existing and new business practices and provide improved services to our client and candidate base. As part of this growth we will build a new finance recruiting practice. A press release in the Nikkei Shinbun detailing the transaction as well as highlighting other benefits to CDS and our customers was made on the 4th of October 2006. All the existing management and staff will be retained under the new structure.

CDS in the News

CDS Launches Healthcare & Life Science Practice

In April this year, CDS introduced a new recruitment practice – Healthcare & Life Science, which focuses on middle to senior management searches in market segments covering Pharmaceuticals, Biotechnology, Medical Devices & Equipment, Diagnostics, Life Sciences, as well as Healthcare-related consultancies and service providers. Stephen Irish, who is a 6 year headhunting veteran leads this practice group and the rest of the team consists of Japanese consultants and researchers who play an integral role in candidate development.

Awards

Yukie Kaneko, Senior Consultant, has obtained the JESRA (Japan Executive Search and Recruitment Association) administered recruiting consultant license on September 1st 2006.

Microsoft - CDS named one of top 3 recruiting companies for Microsoft Japan in the first 6 months of 2006. The award was received by Daniel Nicholls, Team Leader, on behalf of CDS in ceremony held on July 26th, 2006.

In-House Recruiting

Yuichi Kimura, Associate Consultant, has been seconded to a financial institution to assist in their mid-career recruiting efforts covering the Boston Career Forum

Charity Events

CDS staff and families took part in the Terry Fox Run around the Imperial Palace on September 24th, 2006 and raised JPY 113,709 amount for the Terry Fox Foundation, which will be used for cancer research. (www.terryfoxrun.org)



Simon Childs, Managing Director, participated in the London Triathlon on August 6th, 2006 raising more than JPY 100,000 for the Tyler Foundation. This is a Japan-based nonprofit organization supporting children with cancer and their families in Japan. (www.tylershineon.org).

Recent Successes

CDS assisted bilingual professionals in enhancing their careers, moving them into better work environments and improving their professional success. Some of our most significant placements so far in 2006 include:

CG

- No. 1 World wide Chocolate Manufacturer, Representative Director
- US Cable Network Company, Entertainment Programming Director
- Top US Event Management Company, Sales Director
- European Luxury Brand, PR Director
- Market entry, US E-Commerce Retailer, Marketing Manager

IT

- European Enterprise Software Business, Country Manager
- US Hardware Vendor Country Manager
- US ERP Vendor Sales & Marketing Director
- US Networking Business Professional Services Director

Management and Consulting Services

- Top Asset Management company, Head of Operational Risk Management
- Global IT Services Company, ERP Senior Consultant

Legal

- US Software Vendor Legal Director
- Global Consumer Goods Company – General Counsel
- World's Largest Privately held software company, Legal Specialist
- One of the World's top contract research organizations, Contract Specialist

For information on all current job openings with CDS Clients, please refer to:

<http://www.cds-consulting.com/jobpostings.html>

Testimonial

"I liked how you and the other talented consultants, that I had a chance to meet today, treated me. I truly felt that I received deep consultation and I think your company has very professional consultants. I am glad that your company has the same/similar values and views of career, life, and human communications".

-HN, Marketing Manager, Online Retail Business-

Privacy

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